



Your trusted partner in Global Trade.



Company Background:

Exclusive Holdings Pty Ltd was established in 2019, with the goal of simplifying trade between China and Southern Africa. Recognizing the growing demand for reliable and efficient logistics and sourcing solutions, the company set out to bridge the gap between these regions. Since its inception, Exclusive Holdings has expanded from a small operation focused on sourcing to a comprehensive trade and logistics company, serving numerous clients across diverse industries.

The company has built strong partnerships with Chinese manufacturers and suppliers, ensuring clients receive quality goods and seamless logistics solutions. With a deep understanding of both Chinese manufacturing and Southern African trade regulations, Exclusive Holdings excels at navigating the complexities of international trade, providing reliable and efficient solutions for businesses looking to import goods from China.

Trusted by a wide range of clients, from small businesses to large enterprises, Exclusive Holdings has built a reputation for reliability, timely deliveries, and excellent customer service. Client testimonials speak to the company's ability to exceed expectations, even with complex logistics challenges.

Looking ahead, Exclusive Holdings aims to expand its footprint within Southern Africa, explore additional markets, and continue to enhance service efficiency through the adoption of advanced logistics technologies.

Our mission and vision



Mission

To empower businesses by simplifying the import process, offering reliable warehousing and logistics solutions, and ensuring smooth customs clearing operation.



Vision

To be the leading trade and logistics partner in Southern Africa, providing seamless import services and unmatched customer satisfaction.

Team



Potsoko Lerotholi

MD



Florina Lerotholi

GM



Tseliso Mothibi

Financial Manager



Maphomolo Thabane

HR and Admin Officer



Goods Sourcing.



Warehouse Facilities.




Shipping Services,



Customs Clearance.

Services

Goods Sourcing. Warehouse Facilities. Shipping Services.
Customs Clearing Services.



Core Services:

1. Goods Sourcing in China: Exclusive Holdings helps businesses find reliable manufacturers and suppliers in China, ensuring quality products that meet client requirements.
2. Warehouse Facilities in China: The company provides warehousing services for clients who need to store goods before shipment. This ensures flexibility in managing inventories and supply chains.
3. Shipping Services (China to Lesotho): Exclusive Holdings manages the logistics of transporting goods from China to Lesotho, offering efficient and cost-effective shipping solutions.
4. Clearing Services at the Border: The company provides customs clearing services, facilitating smooth entry of goods into Lesotho by handling all necessary documentation and compliance processes.

Market Focus:

Exclusive Holdings primarily serves businesses and traders involved in importing goods from China into Lesotho and nearby regions. The company's strategic expertise lies in understanding both Chinese and Southern African markets, making it a vital link for businesses operating across these regions.



Business Philosophy:

Exclusive Holdings aims to provide seamless international trade services by focusing on reliability, efficiency, and customer satisfaction. The company is dedicated to simplifying the import-export process and ensuring smooth logistics and delivery, with a commitment to fostering long-term partnerships with clients.

Key Competitive Advantage:

- Strong relationships with Chinese suppliers and manufacturers
- Extensive knowledge of Lesotho's import regulations and customs processes
- Flexible warehousing solutions and streamlined logistics
- A customer-focused approach ensuring timely and hassle-free deliveries



Clients:

1. Maqhubu World Trade: It is a company that imports outside China.
2. ENkay Enterprise: It a company that imports goods from China.
3. RLT Bearing Works: It is a company that do bearing and engine works.

Clients:

- 4 Thoola Pharmacy: It's a Clinical health store that buys from South Africa and order medical equipment from China.
- 5 All in Import and Exports Pty Ltd: It's an import company that buys from China for re-sale (FCL Buyers).
- 6 TM Consultants Pty Ltd: It's an Architecture and Construction company.
- 7 Individual Clients: Clients that import different goods ranging from home use and business use.



Successful Projects



Successful Projects



Successful Projects





“I truly recommend Exclusive Holding to every1 since I have just got my goods shipped from China to Lesotho by the trusted and highly professional company, please don't hesitate to give them a call.”

Letlatsa Raphoko



“ I would like to give Thanks to Exclusive Holdings for excellent service provided. I received my order in time and they were safe. You were very patient with me. definately I would love to recommend Exclusive holdings to anyone who needs your service in the future. keep it up

Molefi Phapho



// Excellent service ever...please keep it up

Thabo Majoro



// Very Reliable! I ordered a PC and found it faulty upon delivery! They replaced it within a week

Lehlohonolo
Mohlolloane



// Exclusive holdings was responsible for importing my car from Singapore, a BMW 320i GT,I got an amazing service,thumbs up to Exclusive holdings

Ntipase Mika

Get in touch with us!



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